

## 2021-22 Board of Directors

We recognize and thank our dedicated Dort Financial Credit Union Board of Directors and volunteers for their tireless service throughout the years. With their guidance and governance, we always make our members' best interest a top priority.



**WAYNE NATZKE**  
Chairperson



**DANA STODDARD**  
First Vice Chair



**DOUGLAS KIDD**  
Second Vice Chair



**BRUCE ALLAN**  
Treasurer



**JEFF SELLS**  
Secretary



**BEVERLY KITTLE**  
Director



**DIANE PIERCY**  
Director

### Executive Management Team

**BRIAN WALDRON**  
President-CEO

**JEREMY ZAGER**  
Chief Financial Officer

**MIKE ANDERSON**  
Vice President of Information Systems

**DAN GATFIELD**  
Vice President of Operations

**ADAM KOISHOR**  
Vice President of Strategic Growth

**SHARON LOBO**  
Vice President of Lending

**DEANA TURCOTT**  
Vice President of Human Resources

### Volunteers

**R. ROSE JOHNSON-DEPALMA**  
**AMY LAMSON**

### Audit Committee

**R. ROSE JOHNSON-DEPALMA**  
**DIANE PIERCY**  
**JEFF SELLS**

### Nominating/ Election Committee

**DOUGLAS KIDD**  
**BEVERLY KITTLE**  
**JEFF SELLS**

### Community Involvement Committee

**BRUCE ALLAN**  
**BEVERLY KITTLE**  
**AMY LAMSON**  
**JEFF SELLS**  
**DANA STODDARD**

## 2022 ANNUAL REPORT



# Fulfilling Dreams, Supporting Community For Over 70 Years!



## Message from Our Chairman

It is a great time to be at Dort Financial Credit Union. The credit union had a great year in 2022, experiencing growth in lending and membership and making a couple of exciting announcements about our growth in the future.

The credit union continues to be financially strong and well capitalized while providing members with competitive rates, low fees, and the convenient services they need and expect from us. We also are proud to have announced that we will be expanding our footprint into Oakland County in 2023 with a new branch on Brown Road in Orion Township.

Additionally, we announced that we are acquiring Flagler Bank, which is headquartered in West Palm Beach, Florida. The acquisition, which is awaiting regulatory approval, will allow us to better serve our members who spend summers in Michigan and winters in Florida. We will continue to operate the four Flagler Bank locations as Flagler Credit Union, a Division of Dort Financial, once the transaction is completed.

This is a big step in Dort Financial's growth strategy, allowing us to better serve our members and grow our membership in communities in Florida. Growth for any financial institution is positive because it allows us to provide even more value, expanded products and services, and more convenience to our members.

Our membership continued to grow in 2022, and we finished the year at more than 112,000 total members. We also experienced strong loan demand, finishing the year at nearly \$1.2 billion in total loans, an increase of just over 24% from the previous year. We were pleased to be able to provide the money our members needed throughout the year to purchase vehicles, homes, and more.

We also were again very proud to support the communities we serve. Our employees volunteered at more than 40 events, and we donated over \$200,000 to support our communities in 2022. We believe in supporting local organizations and efforts that are important to our members.

Dort Financial's board of directors, volunteers, and team members thank you for allowing us to serve you. We look forward to the future as your premier trusted financial partner.

**Wayne Natzke**, Chairman



**WAYNE NATZKE**  
Chairman

## Message from Our CEO

We are proud to say that 2022 was an exciting year for Dort Financial Credit Union. We were able to continue our growth and better position the credit union for the future during my first year in my role with the credit union.

Announcing our 11th location, slated to open in 2023 in Orion Township, was indeed one of the biggest highlights of 2022. We are moving into a new county with our first location there to serve our membership better. We look forward to providing members in Oakland County with the convenience they need to bank with us, and to serving new members in the market. Our commitment to serving the people of our region in Michigan remains strong.

We also were extremely excited to announce our first-ever purchase of a bank. We are looking forward to welcoming customers and employees of Flagler Bank to our credit union family. The acquisition positions us to serve our members who spend winters in Florida while serving even more people in Palm Beach, Broward, Hendry, and Martin counties in that region.

We also renewed our commitment to serving our members and communities with the launch in 2022 of a new brand campaign that states that we have been fulfilling dreams and supporting community for over 70 years. We live by this statement daily by providing members with the services they need to fulfill their dreams of saving, purchasing cars, buying homes, paying for an education, or reaching retirement. We also are passionate about giving back to the communities we serve. We are honored to support the many community needs that help make our area an even better place to live.

We are proud to say that we continue to be a financially sound institution that has the support of our membership, employees, and volunteer board members. We thank each of you for your loyalty to our organization. We will remain focused on providing you with the services you need and the best value possible.

Our sincere thank-you for your support during 2022. I look forward to another successful year as we remain committed to our growth strategies and provide you with the services you need in 2023. It is a great time to be part of Dort Financial Credit Union.

**Brian M. Waldron**, President/CEO



**BRIAN WALDRON**  
President/CEO

## Treasurer's Report

Dort Financial achieved strong financial performance in 2022 by balancing strong loan, deposit, and asset growth. We are proud to present our financial statements and we remain committed to being transparent with our members, regulators, and community. While the economic landscape continues to be challenging, we remained a fiscally sound and secure member-owned financial institution.

At year-end, our assets totaled \$1,504,357,827, an increase of more than \$122,000,000 (over 8%) from 2021. Total income increased and our return on assets (ROA) for the year was 1.38%. Dort Financial's net worth ratio remained strong at 14.14%, well above the minimum level required by our regulator. We look forward to consistent strong financial performance and continued growth in 2023. Your credit union's story remains the same: We are well-capitalized and positioned for sustained stability and profitability for many generations to come.

The communities we serve continue to face challenges as the economy continues to see inflation at a high level. At Dort Financial, we are confident that the solid foundation we have built, coupled with accomplished leadership and a loyal membership, will continue to make our credit union a vibrant and successful financial cooperative. We value the confidence you place in us and appreciate that you have made us your trusted financial partner. Thank you for being the most important part of our story. We look forward to many more years of serving you!

## Audit Report

The audit committee serves to oversee all the credit union's financial activities. The mission for this committee is to serve as stewards over member accounts, conduct independent audits, protect financial confidentiality, and respond to any unusual activity. The committee also ensures the safety and integrity of our financial cooperative.

In 2022, the committee retained the services of Plante Moran, PLLC, an independent certified public accounting firm, to assist with the audit. You are invited to share any questions or concerns about regulatory compliance and policy with the members of the audit committee. They are accountable to you, our members, and they maintain the important role of linking you to the governance of Dort Financial Credit Union.

The members of the audit committee thank you for giving us the opportunity to serve you. We will continue to work hard on your behalf to oversee the activities of the credit union now and in the future.



**BRUCE ALLAN**  
Treasurer



**DIANE PIERCY**  
Director

## Statement of Income

December 31, 2022, and December 31, 2021

	2022	2021
<b>INTEREST INCOME</b>		
Loans to Members	\$ 54,074,999	\$ 48,631,697
Investments	4,807,052	2,652,824
Total Interest Income	58,882,051	51,284,521
<b>INTEREST EXPENSE</b>		
Members' Shares and Savings Accounts	8,391,947	8,198,371
Net Interest Income	50,490,104	43,086,150
Provision for Loan Losses	3,124,581	3,700,668
Net Interest Income after Provision for Loan Losses	47,365,523	39,385,482
<b>NON-INTEREST INCOME</b>		
Fees and Service Charges	6,112,579	6,339,865
Other Income	17,010,287	15,367,578
Gain on Sale of Loans	36,300	988
Gain on Sale of Other Real Estate Owned	(17,567)	23,900
Total Non-Interest Income	23,141,599	21,732,331
<b>NON-INTEREST EXPENSE</b>		
Compensation and Benefits	20,712,857	17,382,101
Office Operating Costs	25,665,625	23,122,878
Professional and Outside Services	3,050,619	2,256,171
Other Expenses	1,236,022	1,284,821
Total Non-Interest Expenses	50,665,123	44,045,971
<b>NET INCOME</b>	<b>\$ 19,841,999</b>	<b>\$ 17,071,842</b>

## Statement of Financial Condition

December 31, 2022, and December 31, 2021

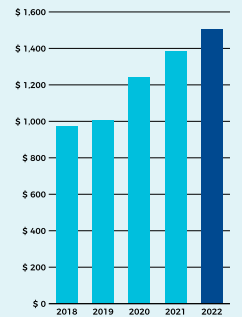
	2022	2021
<b>ASSETS</b>		
Cash	\$ 37,126,453	\$ 194,618,849
Other Receivables	1,316,618	1,433,511
Investments		
Available-for-Sale	125,660,935	115,181,836
Held-to-Maturity	112,080,208	76,079,549
Other	3,075,000	3,075,000
Loans Held for Sale	60,825	247,643
Loans to Members, Net of Allowance for Loan Losses	1,167,532,571	938,278,237
Accrued Interest Receivable		
Investments	758,293	582,291
Loans	4,061,311	3,338,396
Prepaid and Other Assets	11,917,565	10,151,536
Property and Equipment	29,145,612	28,751,193
Other Real Estate Owned	375,385	34,261
NCUSIF Deposit	11,247,051	10,511,491
<b>TOTAL ASSETS</b>	<b>1,504,357,827</b>	<b>1,382,283,793</b>
<b>LIABILITIES AND MEMBERS EQUITY</b>		
<b>LIABILITIES</b>		
Members' Shares and Savings Accounts	1,250,354,938	1,145,494,204
Borrowings	38,266,980	30,500,000
Interest Payable	26,001	3,178
Accounts Payable	1,477,958	700,428
Other Accrued Liabilities	19,379,880	13,430,700
Total Liabilities	1,309,505,757	1,190,128,510
<b>MEMBERS EQUITY</b>		
Regular Reserve	0	7,340,206
Undivided Earnings	194,852,070	184,815,077
<b>TOTAL MEMBERS EQUITY</b>	<b>194,852,070</b>	<b>192,155,283</b>
<b>TOTAL LIABILITIES AND MEMBERS EQUITY</b>	<b>\$ 1,504,357,827</b>	<b>\$ 1,382,283,793</b>

## Financial Highlights

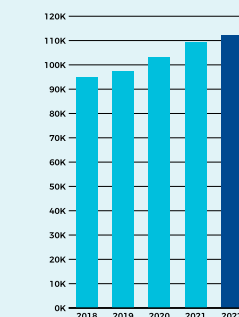
### Loans in millions



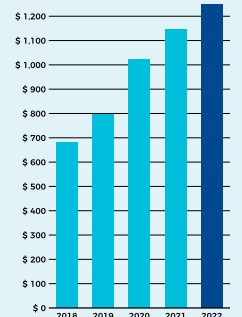
### Assets in millions



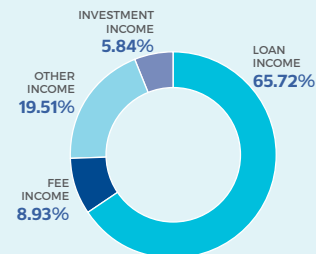
### Membership Growth



### Shares in millions



### Sources of Income



### Uses of Income

